

School for Workers
Education for a Democratic Workplace

608-262-2112

608-265-2391 (fax)

608-265-9317 (TTY)

BARGAINING TO WIN!

Two-day Class
Saturdays, November 14 & December 5, 2009
8:30 a.m. – 3:30 p.m.

Sponsored by:

South Central Federation of Labor, Madison Area Technical College, School for Workers, U.W.-Extension, CEOEL

A union which fully prepares itself for bargaining will do better, and ultimately come out of the process as a stronger organization, than if it simply wings it. Step one is to get the right training, which this class will provide.

How can we define “winning” in collective bargaining in today’s economy? Equally important, how does a union in fact “win” a good contract in the worst economy of our lifetimes? We invite unionists from all industries and economic sectors to share their recent experiences and to analyze what worked and what didn’t in extremely adverse conditions. In addition, this class will serve as an introduction to the subject of collective bargaining, covering the basics, including:

- Overview of the bargaining process
- Strategic and tactical planning for bargaining
- Researching the employer and relevant information for bargaining
- Membership mobilization
- Costing the Contract
- Collective bargaining law

WHERE: Anderson United Way Center, 2059 Atwood Ave., Madison (Parking on site)

FEES: \$47.54 class fee, check payable to **MATC**

DEADLINE: MATC registration forms AND payment must be received by Nov 5 (see below)

INFORMATION: (608) 262-2112 or email schoolforworkers@uwex.edu

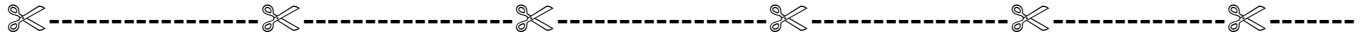
NEW Registration & Fee Payment Procedure

Registration is PREPAID only. Phone, fax, or email us. We will mail you an MATC registration form. When that is returned along with a check for \$47.54/person payable to MATC, you will be registered. Deadline for return of registration materials and check is November 5th. Contact us if you have any questions.

SCHOOL FOR WORKERS CERTIFICATE: This class qualifies for 1.3 CEUs toward the Collective Bargaining certificate.

Visit our web site <http://schoolforworkers.uwex.edu>

Requests for reasonable accommodations for disabilities or limitations should be made prior to the date of the program for which it is needed. Please do so as early as possible so that proper arrangements can be made. Requests are kept confidential.



REGISTRATION: *Bargaining to Win!* (10026)

Saturdays, November 14 & December 5, 2009

MAIL TO: SFW Registration 610 Langdon St, Rm 422, Madison, WI 53703

PHONE: 608/262-2112 **or FAX:** 608/265-2391

Name _____ Union Name & Local # _____

Home Address _____
City State Zip

Home Tel. _____ Work Tel. _____ Email _____



QUICK ADMIT UNDECLARED AND NON-DEGREE WORKSHEET

(Please print)

Enrollment Center – (608) 246-6210
Toll Free (800) 322-6282

SOCIAL SECURITY # _____ - _____ - _____ OR STUDENT I.D. # _____ - _____

LAST NAME _____ FIRST NAME _____ MI _____

GENDER MALE FEMALE BIRTHDATE ____/____/____

MAILING ADDRESS _____
(Street) (City) (State) (Zip)

PHONE NUMBER () _____

CITIZENSHIP/INTERNATIONAL STATUS (select one): US CITIZEN REFUGEE
 PERMANENT RESIDENT CARD VISA OTHER

LEGAL RESIDENCE WISCONSIN COUNTY _____

City Village Town of _____

HIGH SCHOOL DISTRICT _____
(Name of High School District of your Legal Residence)

OR MINNESOTA OR OTHER: _____
(Name of State/Country)

MATC appreciates your cooperation in completing the following information, which is needed to meet State and Federal reporting requirements. These items remain confidential. MATC and the Wisconsin Technical College System use the information for statistical reporting in efforts to better serve our educational community.

MARITAL STATUS SINGLE MARRIED SEPARATED
 LEGALLY SEPARATED DIVORCED WIDOWED

ETHNIC GROUP AMERICAN INDIAN/ALASKAN NATIVE ASIAN BLACK HISPANIC
 NATIVE HAWAIIAN/PACIFIC ISLANDER WHITE OTHER

DISABLED YES NO

HIGH SCHOOL ATTENDED _____ CITY _____ STATE _____ GRADUATED _____
(Month/Year)

HAS EITHER PARENT COMPLETED A 4-YEAR DEGREE? YES NO

HIGHEST GRADE COMPLETED _____ (06-12, 13, 14, 15, 16, 17 OR MORE) ___ GED OR HSED

WORK STATUS 1 EMPLOYED FULL-TIME 3 UNDEREMPLOYED 5 NOT IN LABOR MARKET
 2 EMPLOYED PART-TIME 4 UNEMPLOYED, SEEKING 6 DISLOCATED WORKER

(check if applicable): DISPLACED HOMEMAKER SINGLE PARENT ECONOMICALLY DISADVANTAGED

SIGNATURE _____ DATE ____/____/____

This is to certify that this declaration is made for the purposes of my academic record and that I intend to use this name consistently for these purposes at MATC.

Add	Drop	Class Number (5-digits)	Class title

MAIL OR FAX COMPLETED FORM(S) TO MATC-ACE 22766, 211 N CARROLL ST, MADISON, WI 53703 OR FAX (608) 258-2334. STUDENTS MAY REGISTER BY PHONE AT (608) 246-6240.