

# COLLECTIVE BARGAINING TRAINING

*Co-Sponsored by: Rock County  
Labor Council, IUW/CWA 84811  
and UW School for Workers.*

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## ESSENTIALS OF BARGAINING

- *Overview of the bargaining process*
- *Learn strategies &*
- *Bargaining laws*

## ADVANCED BARGAINING

- *Costing the contract*
  - *Researching the employer &*
  - *Comprehensive Campaigns.*
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09.13

09.21

Janesville  
Labor  
Temple

1605 Center Avenue

9 - 5pm

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## SIGN UP!

Call Kathy at  
(608) 921-9555

[kathpawluk@gmail.com](mailto:kathpawluk@gmail.com)

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Lunch will be  
provided